



KINGS COUNTY JOB TRAINING OFFICE

124 North Irwin Street • Hanford, California 93230
Phone (559) 852-4932 • Fax (559) 585-7395 • TDY Relay Number 1-800-735-2922
www.kingsworkforce.org

Workforce Development Board
Kings County Government Center
Administration Building, Multi-Purpose Room
1444 W. Lacey Blvd.
Hanford, CA 93230
November 1, 2018
10:00 a.m.

Minutes

Members Present

Nancy Silva, Chairperson, Silva Dental
Buzz Felleke, B&D Quality Cleaners
Ronny Jungk, IBEW Local 100
Wendy Lomeli, Employment Development Department
Janet Long, Bank of the West
Antonio Martin, Aqua Azul Corporation
Dan Ramirez, Proteus
Dr. Kristin Robinson, College of the Sequoias

Staff Present

Lance Lippincott, Director
Vince Velo, Program Manager
Jessica Cervantes, Executive Secretary

Guests Present

Rosendo Flores, Employment Development Department

Call to Order/Introduction

Chairperson Nancy Silva called the meeting to order at 10:00 am and introductions were made.

Approval of Minutes

M/S/C Ronney Jungk/Janet Long to approve the minutes of the September 13, 2018, Workforce Development Board meeting.

Public Comment and Unscheduled Appearances

None

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Reports

- **Career Center Usage Report**, Director Lippincott discussed the September 2018, Career Center Usage Report. The Kings County One-Stop has fully launched the state mandated VOSGreeter check-in kiosk system. Director Lippincott explained the new report format. The Kings One-Stop is working on bringing down wait times. Director Lippincott reported the Kings One-Stop reception is now shared with EDD and JTO staff.

Negotiated Performance Measures

Director Lippincott explained the performance measures have been set for program year 2018/2019. They are not substantially different from previous program years with the exception of the Youth Program where Performance Measures have dropped. Kings County has been consistent in Performance Measures while serving a population with barriers. Director Lippincott explained what is being done to meet the performance measures.

M/S/C Ronny Jungk/Dan Ramirez to accept Negotiated Performance Measures.

Regional/Local Plan Update

Director Lippincott provided attendees with a flyer to the Regional Workforce Development Strategies Public Forum and invited everyone to attend. The forum will take place November 6, 2018, at 10:00 am at the Kings County Public Health Department Auditorium. Our Regional Contractor David Schinder will be the presenter.

Grants

- **Recent Awards**
Director Lippincott reported Staff has been working hard on grants and have brought in \$290,000 in new grant money. Director Lippincott explained one of the new grants serves dislocated workers. Many companies in the area such as Kmart, OSH, Zacky Farms among others have liquidated and 220 workers will be affected. The dislocated Worker Grant will help in serving those affected.
- **Pursuing the next grant application Disability Employment Accelerator \$350,000**
Director Lippincott explained the Kings Job Training Office in partnership with EDD is pursuing the Disability Employment Accelerator Grant. The total grant is \$350,000, however only \$175,000 will be pursued. Kings County has a population of about 150,000, we do not have the population to hit the highest award level. This grant is hard to serve as 50% of the population must be persons with disabilities that are college graduates. The disability will be self-attested. The grant is specifically for job placement. Our population to serve on this grant is about 25 individuals. If anyone is willing to write a letter of support let Lance know.

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The next funding opportunity will be a Veterans Grant. Negotiations are taking place now with local Veterans Departments, College of Sequoias and West Hills Lemoore. The hope is to get about \$200,000 to aid Veterans in finding jobs.

Youth

Director Lippincott reported the Kings County Job Training Office is in the process of bringing the Youth Program back internally. In 2002, the Kings County Office of Education was contracted to run this program. In 2014 the model switched over to an out of school youth, 18-24 year olds which is harder to serve. On January 16, 2019, Kings County Office of Education will turn over operations to the Kings County Job Training Office. Director Lippincott explained what the Kings County Job Training Office is doing in preparation to take over the program. Wendy reported EDD was given a new charging code to market on behalf of AJCC for their Youth Employment Opportunity Program (YEOP). This brings an opportunity for EDD and JTO to work together and market the Youth Programs.

Economic Development Report

Director Lippincott reviewed the Economic Development Report and discussed current prospects. Director Lippincott discussed the importance of attraction and retention of business and the efforts of the Kings One-Stop to increase business services. Kings County leads have increase from one or two per month to about eight per month.

Member Roundtable

Linda Thomas-West Hills Community College is having their Annual Essential Elements Gathering on November 8, 2018 at Harris Ranch. This conference brings leaders to discuss issues in Kings and Fresno Counties. This year's topic is Healthcare in the Valley. The conference is free and open to the public.

Wendy Lomeli-EDD reported there is new direction from the state regarding their Honor a Hero Hire a Vet Job Fair. The state would like to have the job fairs held at the AJCC's. Wendy reported that the AJCC's she oversee do not have the space to hold these types of job fairs. As far as Kings County they will hold a job fair in March 2019 at the Hanford Civic Auditorium, but there will be no reference to their Honor a Hero Hire a Vet Slogan.

Buzz Felleke, B&D Quality Cleaners- extended an invitation to have the next Workforce Development Board Meeting at his place of business.





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Unemployment Rate

Rosendo Flores – provided the current unemployment rate for September 2018, at 6.0%. Down from August and down from September of last year. This is the lowest September unemployment rate record since 1990.

	September 2017	August 2018 Revised	September 2018 Prelim
Labor Force	57,800	57,500	57,500
Employed	53,900	53,700	54,100
Unemployed	3,900	3,800	3,500
Rate	6.8%	6.6%	6.0%

Public Comment

None

Adjournment

The meeting was adjourned by Chairperson Silva at 10:36 am.

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